



Wedding Pricing

\$159 per person includes:

- One day rental from 11am-10pm
- Ability to accommodate up to 225 guests (minimum of 125 adults, additional staffing fee \$400 for 150+ guests)
- 5 hour wine and beer bar includes all current wine, draft and bottled beer
- Two bartenders (up to 150 guests. Each bartender is an additional \$150 for every additional 75 guests)
- Wedding Buffet
- Up to 12 round tables (8 guests per table) with white or black floor length linens
- Up to 10 farm tables (8-10 guests per table) includes head table(s) using farm tables
- Up to 6 cocktail tables with conformed stretch linens (black or white)
- Banquet chairs, floor length linens, china, flatware and stemware for catered food
- 1-12' and 4-8' wine barrel or rectangular tables for hors d' oeuvres, gifts, cookies, favors, etc.
- Exclusive access to all lower grounds day of wedding
- Use of fire pit
- Parking
- Access to Bridal Suite at 11:00am
- Planning meeting with Bella Terra Event Manager and 2 additional meetings with your Event Coordinator
- 1 hour finalization meeting with Bella Terra Event Manager 30 days prior to wedding
- 1 food tasting
- On-site Event Coordinator to guide you through the planning process and day-of coordination
 - Coordinator is available 8 hours on the day of wedding
 - Provides information on overnight accommodations at the winery house or others, vendors, and transportation
 - Prepares Bella Terra Vineyards estimates and assists with budgeting expenses
 - Coordinates rehearsal dinner, if applicable
 - Guides guests upon arrival
 - Assists line-up of bridal party and advises of wedding day schedule
 - Oversees vendors for the day-of setup and expedites details
 - Keeps wedding day on schedule and coordinates DJ, caterer, photographers, additional vendors and specialty services
 - Help with set-up and cleanup of all decorations and storage in a bridal suite for the following day pickup

Additional Offerings

Winery House Weekend Rental \$1500 (plus hotel tax)

If you are interested in spending the weekend... let us know! We have options for the newlyweds and up to 15 of your nearest and dearest! From 4pm Friday – 11am Sunday you will have unlimited and private access with space for rehearsal dinner, morning after breakfast, bonfires, or just hanging out with your friends and family.

Cigar Bar starting at \$100

At the end of the night, keep the party going in front of the fire. Chairs, firewood and a view of the stars provided! We will set up a table with a variety of cigars (10), cutting tools and lighters for your guests to enjoy. You are welcome to bring additional cigars.



Bonfire and S'mores Bar \$100

We will set up a table at our firepit with all your smores goodies and roasting sticks.

Wedding Day Brunch in Winery House

Wake up to breakfast already made for you and your guests! Your brunch can be custom ordered and delivered. Ask your event coordinator for menus and information.

Open Bar During Dinner \$6.00/person/hour

If you need more time to celebrate, we are happy to accommodate you with additional bar time and bartenders. However, the bar is open to guests to purchase drinks during the "closed bar" time.

Signature Drinks \$3.00/person

A Specialty Drink can be designed just for you. This option is also available if you are just doing beer and wine.

Full Bar \$5.00/person

This option would add all PA made spirits to your package.

Premium Liquor Package: Market Price

Cheers to the Newlyweds \$3.00/person

A sparkling wine toast for all of your guests is available.



Sweetheart Vineyard Private Dinner \$100

While your guests are enjoying cocktail hour, you can have an intimate first-time dinner as newlyweds nestled among the vines.



Decorations Rental Gallery

You can rent one or two items or rent everything you need! Ask your coordinator for additional details. Please visit: <https://hunker71.wixsite.com/bella-terra-vineyard>

On-Site Ceremony \$650

We have three outdoor sites available for a beautiful, scenic ceremony! We also have a covered option in case of inclement weather. Price includes rehearsal, chairs, audio equipment and 2 decorative wine barrels.

Additional Offerings

Celebrate with Fireworks

Packages starting at \$3,800.

Sparkler Send Off \$100

Send off in style with 100 sparklers for your guests.

Cookies \$75

Set up of pre-trayed cookies. Other cookie display options are available upon request.

Wine Pouring Ceremony \$100

The pouring of two types of wine represents the unity of two lives in marriage. We will have the wines of your choice ready at your ceremony to pour together. We will then bottle it for you to enjoy on your first anniversary!

Additional Appetizers

Add additional appetizers for your guests. Ask your coordinator for menus.



FAQ

Q: What is included in the rental fee?

The rental fee includes exclusive use of the building and lower property for ceremony, cocktail hour and reception. The area includes restrooms, 225 chairs for reception use, (12) 60" round dinner tables, (10) 8' farm tables, (6) 3' cocktail tables, (2) wine barrels for ceremony (4) wooden 8' wine barrel table.

Q: What will I be receiving from the coordinator?

You will have a 1 year optional initial planning meeting and two additional meetings with an Event Coordinator (6 month meeting and final one month meetings). You will receive your payment plan and a list of vendors and typical timelines. You are welcome to email any questions you may have and we will respond within 1-2 business days.

Q: What is typical timing for an event?

Ceremony start time is 3:30pm. All alcohol and music must be wrapped up by 10:00pm with the last song at 9:50pm and all non-overnight guests leaving the property by 11:00pm.

Q: When do I have access to The Bridal Suite to begin getting ready?

You and your attendants have full access to the bridal suite located in the building beginning at 1:30pm on the day of your event. We can accommodate earlier access with additional site rental time. Belongings may be left in the suite for the duration of the event. The Bridal Suite does not lock during events. Bella Terra is not responsible for lost or stolen items.

Q: How much time is allowed for set-up and clean-up?

Standard day-of set-up time for your event is 10 a.m. In the event that the Client's décor requires a set-up team prior to this time, you must coordinate it with the Event Coordinator. All personal items and décor must be removed/picked-up by 11am the day following your wedding unless other arrangements are agreed to prior to the event weekend.

FAQ

Q: Do you allow the space to be decorated?

Yes! We welcome decorations such as flowers, lighting, etc. We do not allow nailing, stapling, taping or anything to be applied to the walls or building that will cause damage. If you choose to use candles, we require that they are in containers or on a stand, to prevent damage to our surfaces. We do not permit fake flowers or petals on the ground.



Q: Do you have a staff on site to aid in setting up and breaking down the event?

Bella Terra team members will set up ceremony chairs for you and assist with set up and break down of rental space.

Q: Can you recommend local vendors?

We pride ourselves in having a finely curated list of preferred vendors. They are experienced in working in the venue and represent the high standard we hold ourselves to. Their signature talents pair wonderfully with the character and atmosphere of the space. Please ask for a complete list of vendors.

Q: How much parking is available on site?

We have ample parking for you and your guests at the front of the property, out of sight from your event. A golf cart can be rented to transport your guests from the parking area to your event space.

Q: Can we use the fire pits?

We will gladly get a fire going for you!

Q: Are we required to give a gratuity?

Tip for the Event Staff is included in your invoice. Tip jars will be on the bar to tip bartenders. You are welcome to tip the Event Staff and bartenders separately.

Q: Are dogs/pets permitted at Bella Terra Vineyards?

We are definitely a pet friendly facility. If you would like to include your pet in your ceremony or for pictures, they must remain outside and on a leash. We have various bag stations located on the property for clean up. If overnight guests wish to bring a pet to Winery House, there is an additional fee of \$250.

Q: Can we use the site for a ceremony rehearsal?

A ceremony rehearsal will be hosted before your wedding. The rehearsal should take no more than an hour and can be scheduled with our Event Coordinator prior to your event. Be sure to inquire if you are interested in also hosting your rehearsal dinner afterwards as we have rehearsal dinner packages available.

Q: Can we take photographs on the property prior to our event?

Yes! Photo shoots of any kind need to be scheduled with your Event Coordinator to ensure the spaces you wish to photograph in or around are available and open for your use.

Q: Does Bella Terra offer its own catering?

Yes we do.

FAQ

Q: Can we bring in our own alcohol?

No.

Q: When will I receive a layout for my wedding:

Layout will be provided 6 months prior to the wedding date but it can change based on guest count.

Q: What is the payment schedule?

An initial deposit of \$2000 plus payment of a security deposit are due upon signing the contract. 50% is due 6 months prior to your event and the remaining balance is due 30 days prior to your event. Additional services and overnight stays can be added to your event up until the final payment is due. The final balance, including any additional fees will be paid 30 days prior to your event and must be paid in cash or certified check. In the event there are any last minute changes, they will be due 20 business days prior to your event and must be paid in cash or certified check. All payments must be cleared by your due date. Please keep in mind banking holidays and weekends.



After your deposit is paid, you will have 24 hours from the date the contract is issued to sign and return the agreement.

Q: Where does the DJ or band perform?

All music must be inside the tasting room. Please note: all bands and DJ's must be preapproved by Bella Terra Vineyards.

Q: Do you pack up decorations at the end of the evening?

We happily clean up your decorations and store them for next day pick up. However, you and your bridal party are responsible for packaging up all desserts and taking home any leftover food at the conclusion of your event.

How do I book my event?

Please reach out to our Events Manager.

Jacque Bell, Events Manager

412-337-2453 • jacque@bellaterravineyards.com